



Date: January, 2018  
To: Prospective Vendors  
Subject: Sales at the 2018 World Bromeliad Conference

Greetings from the 2018 World Bromeliad Conference Committee. Our goal is to create an efficient and prosperous atmosphere for next year's WBC here in San Diego. The venue offers fantastic sales potential. The Sales Pavilion at Paradise Point Resort is spacious, and its bay front setting is lovely. I'd like to communicate a few of the basics and ask if you would like to reserve a spot. There will be a 75/25 split on sales with the 25% going to fund the conference.

A core team has been assembled and it is composed of some of San Diego Bromeliad Society's best volunteers. Emphasis will be placed on processing transactions quickly and, accurately. There will be sufficient staff to minimize 'shrinkage' and to supervise the condition of the tables so that fairness for all vendors is assured. We have a large sales floor layout that will be functional, has easy drive-up loading, and that opens directly onto a terrace that overlooks Mission Bay. The special needs of large vendors are understood. Please communicate to us in advance what you would like to have for your space, as well as any questions or concerns that you may have.

Two things can be communicated to you now:

Tagging: We will use a form of the 'standard' double-tag system you are likely familiar with.

Vendor Numbers: Vendors who have an 'established' number from past BSI Conferences will be permitted to use it for 2018; SDBS vendors may use their member number; all additional vendors will be assigned vendor numbers.

The WBC Sale rules have been drafted and are attached.

We look forward to seeing you in May 2018. Please feel free to contact either of us via email with any questions.

Thank you, in advance, for your reply.

Regards,

Joe Wujcik, [joewujcik@sbcglobal.net](mailto:joewujcik@sbcglobal.net) (760) 451-9146

Morlane O'Donnell, Assistant Chair, [Morlane.odonnell@att.net](mailto:Morlane.odonnell@att.net) (619) 422-8168



Date: October, 2018

Subject: **Vendor Sales Rules**  
at the 2018 World Bromeliad Conference

**Note the following sale hours [subject to change]:**

Tues./Wed. May 29/30: 8 – 5:00 & 8 – 12 set up  
Wed., May 30: 1:30 – 5:00 open to registrants  
Thu., May 31: 9 – 12:00 open to registrants  
Fri., June 1: 9 – 5:00 open to registrants  
Sat./Sun., June 2/3: 9 – 3:00 open to public

## S a l e s R u l e s

1. All vendors including affiliate members must be members of BSI which is only a \$45 requirement and there will be no additional charge for a vendor spot. Sign up for membership at <http://www.bsi.org/new/join-the-bsi-or-renew/>. You are also welcome to join us on Thursday for the Optional Excursion and dinner by registering at <http://www.bsi.org/new/wp-content/uploads/2017/08/Sign-up-for-Optional-Bus-Tour-Excursion-rev-20170824.pdf>. During this optional excursion time sales will be closed.
2. All sellers will receive 75%; 25% will go to the conference.
3. The Chair, Joe Wujcik and Assistant Chair, Morlane O'Donnell will be the last word in assigning booth space location for the vendors
4. All plants, including bare root specimens must have two (2) tags, neither of which may be a self-sticking label. BOTH tags must have the plant name, the price (whole dollar amounts only) and the assigned vendor number.
5. All vendor sales will be processed through the cash registers where tax will be added.
6. All sale prices will be in whole dollar amounts. No exceptions.
7. Plants must be clean and free from disease, insects, etc. Potting material should be clean and weed free and all water removed before entering the venue.
8. Only bromeliads, companion plants such as orchids and succulents, and bromeliad-related articles may be sold. Bromeliad related items (art, t-shirts, crafts, books, etc.) may be offered for sale. These items should be double-tagged/labeled the same as plants.
9. All sellers must have a SDWBC 2018 ID number— If you have previously sold at WBC's please let us know your number and we will let you use that number. SDBS members may use your member number. The vendor committee will check to make sure there are no duplicates.
10. Vendors are responsible for keeping their plants within the booth space assigned to them. After breakdown, vendor's booth space must be left clean and free of debris.
11. Plant set up time is Tuesday, May 29th, 8:00 a.m. – 5:00 p.m. and Wednesday, May 30th, 8:00 – 12 noon. Sellers may be present in the sales area to set up or to leave their plants. Once set up they must leave the sale area during non-sales times. Additional plants may be brought into the sales room as space becomes available.
12. All unsold plants must be removed between the hours of 3pm-5:30pm Sunday, June 3rd. Plants remaining in the sales area after 6pm will be considered a donation to the San Diego Bromeliad Society.
13. Sellers are encouraged to place an advertisement in the conference program. See <http://www.bsi.org/new/wp-content/uploads/2017/08/Advertise-in-2018-WBC-Program-Booklet.pdf>.

14. Vendors are encouraged to donate a bromeliad or bromeliad related article to the Rare Plant Auction the proceeds of which go to BSI. (Your bromeliad or article does not have to be rare in order to be donated.)
15. All vendors are encouraged to enter plants in the show. Commercial sellers are strongly encouraged to enter at least 2-3 plants into the show. There is separate show category for commercial members with awards.
16. Once the plants are deposited in the sales room, no plant holding, or transactions can be carried out between vendors or with others. All plants are to be sold through the Conference Cashiers. Any vendor who sells before the start of the conference in sales room will be asked to leave. Any vendor taking book or plant sales for “after the show” delivery will have their booth immediately closed and will not be eligible for further sales.
17. BSI and the San Diego Bromeliad Society will not be responsible for loss of plants or other of sellers’ items. However, all reasonable precautions will be taken to ensure their safety. The room will be locked and security will be provided during nighttime hours.
18. All affiliated member sellers are expected to help in the sales area.

2018 World Bromeliad Conference in San Diego Schedule as of December 29, 2017



**Greetings.** If you have registered for the conference, that's great. If you have not, please consider joining us for the 2018 Conference in San Diego, May 29- June 3. Please visit [BSI.org](http://BSI.org) Conference Corner for continuing updates.

**Conference Schedule Summary** [subject to change; Conference Program will supersede.]

Date/time	Happening
<b>Tuesday</b> May 29 <sup>th</sup>	8:00 a.m. Judges School and 9:00 a.m. BSI board meeting; show/displays set-up 12:00–2:00 Conference registration; Board and WBC organizers dinner
<b>Wednesday</b> May 30 <sup>th</sup>	9:00–3:00 Conference registration 8:00–11:00 & 2:00–4:00 Intake for show plants & 8:00–11:00 & 2:00–7:00 judging 11:30 a.m. – Opening Session, Lunch and Welcome Address. <b>Plant Sale opens to registrants only 2:00–5:00 with early-bird raffle 2:00–2:30.</b>
<b>Thursday</b> May 31 <sup>st</sup>	<b>9:00–11:30 Plant Sale</b> & 10:00–11:30 Plant Show to registrants only 10:00–11:30 Judges Certification Committee 1:00 departure: Optional Bus Excursion afternoon, ending at SD Botanic Garden (Optional Bus Excursion is \$60 per participant.)
<b>Friday</b> June 1 <sup>st</sup>	8:30 Continental breakfast for all registrants. <b>9:00–5:00 Plant Sale &amp; Show (Plant Sale opens to the public this day &amp; thereafter)</b> 9:00–3:30 Seminars/speakers 5:00–10:00 p.m. No-host bar reception and Rare Plant Auction
<b>Saturday</b> June 2 <sup>nd</sup>	<b>9:00–11:30 Show and Sales</b> 9:00–11:30 Seminars/speakers 1:00–5:00 Urban Local Tours via trolley bus to member homes & Botanical Building in Balboa Park (included for all registrants). 6:00–7:00 p.m. No-host bar reception, Sunset Deck with views of Mission Bay 7:00–10:00 p.m. Evening banquet and keynote speech.
<b>Sunday</b> June 3 <sup>rd</sup>	<b>9:00–4:00 Show and Sales</b> 8:30–10:00 BSI Board meeting 10:00–12:00 Cryptanthus Society Annual Membership Meeting

Co-chair: Nancy Groves, [nancygroves@me.com](mailto:nancygroves@me.com)  
chair: Scott Sandel, [sandel-marich@cox.net](mailto:sandel-marich@cox.net)  
Speakers Chair: Ed Doherty, [edd75080@swbell.net](mailto:edd75080@swbell.net)  
Chair: Robert Kopfstein, [rwkopfstein@gmail.com](mailto:rwkopfstein@gmail.com)

WBC Vendor Chair: Joe Wujcik, [joewujcik@sbcglobal.net](mailto:joewujcik@sbcglobal.net)  
WBC Sales Treasurer: Al Evans Jr., [alevans001@earthlink.net](mailto:alevans001@earthlink.net)  
WBC Treasurer: Kerry Nelson, [edd75080@swbell.net](mailto:edd75080@swbell.net)Show